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Abstract

This paper provides the first estimates of housing price movements for Beijing in late pre-modern China. We hand-collect from archival sources transaction prices and other house attribute information from the 498 surviving house sale contracts for Beijing during the first two centuries of the Qing Dynasty (1644–1840), a long period without major wars, political turmoil, or significant institutional change in the Chinese capital. We use hedonic methods to construct a real estate price index for Beijing for the period. The regression analysis explains a major proportion of the variance of housing prices. We find that house prices grew steadily for the first half-century of the Qing Dynasty and declined afterwards in both nominal and real terms through the late eighteenth century. Nominal prices grew starting in the late eighteenth century and declined from the early nineteenth century through 1840. But these price changes occurred with contemporaneous price changes in basic measures of the cost of living: there was little change in real terms to the end of our period.

Keywords

Beijing, Qing Dynasty, house prices, hedonic regressions

Disciplines

Economic History | Real Estate

Real Estate Prices in Beijing, 1644 to 1840*

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Abstract:

We hand-collect transaction prices and other house attribute information from the 498 surviving house sale contracts from Beijing during the Qing Dynasty years of 1644-1840, a long period without war, major political turmoil, or significant institutional change in the Chinese capital. We use hedonic methods to construct a real estate price index for Beijing for the period. Regression explains a quite respectable proportion of the variance. We find that house prices grew steadily for the first half-century of the Qing Dynasty and declined afterwards in both nominal and real terms. Nominal prices grew again in the late eighteenth century and declined again from the early nineteenth century. But these price changes occurred with contemporaneous price changes in basic measures of the cost of living: there was relatively little change in real terms in this second part of the period. More speculative comparisons of Qing-era prices with very recent ones suggest that long-run differences have been more modest than one might have imagined.

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1. Introduction

In this paper, we assemble a new and unusually valuable dataset for house prices in Beijing between 1644 and 1840 (that is, from the start of the Qing dynasty through 1840), a period without war, major political turmoil, or significant institutional change in the Chinese capital.¹ We use the dataset to document long-run house price trends in Beijing. We combine this long-run house price index with historical information on population, economic conditions, government policies, and natural, political and economic shocks, and discuss what the driving forces behind the long-run historical price changes might be. We combine the historical house price series for Beijing with series for consumer goods prices and wages to estimate the real growth of house prices. Somewhat more speculatively, we relate these to recent and present price levels for housing in Beijing.

The contracts underlying our dataset have not been previously used by economists. In fact scholarly research on the historical housing market in China is very scarce.² Lack of data hampers solid inquiry into this unknown yet fascinating area of research. Our study of historical housing prices in Beijing is the first quantitative study of China's historical housing market.

This paper makes several contributions. First, the dataset we have created covers a long span of the Qing dynasty period, from its rise through its heyday and into its

¹ Readers may wonder how the terminal date was selected. Our data collection efforts are moving forward in time. We needed to choose a place to stop for the purposes of this paper. The Sino-British Opium Wars broke out in 1840. In the end, the Qing government was forced to open up to foreign forces. By that point, political institutions and economic conditions had changed drastically. The year of the outbreak of hostilities seemed a convenient moment in time at which to pause and take preliminary bearings. We will take a longer view in a later paper, once data work is farther along.

² Several historians in China have done research about the city of Beijing, for example Han (1996), Zhang (2000) and Liu (2008). But these studies basically take the approaches of history and sociology and do not focus on the housing market and real estate prices. Zhang (2000) is the only research that utilizes some of these contracts to describe the city and the society in Beijing. But that study is also quite descriptive.

decline. The data are uniquely valuable: the house transaction contracts from which our dataset is drawn are the only reliable primary source for information on the development of the housing market in the Qing dynasty China.³ Besides price, we also collect characteristics for properties that transact, and we also identify the location of these properties. We are then able to link the locations to centers of political and commercial activity in historical Beijing.

Second, we estimate a hedonic price model. Using this we construct a time series of housing prices for this nearly 200-year period. Third, we construct other economic series, including measures of the price of rice and of consumer prices more broadly over period, which we use to deflate the real estate price index to create a series in real rather than merely nominal terms. The hedonic model provides insights on the value be attributed to particular characteristics of housing in this historical period, not least location. The housing price index provides insights on the time path of housing prices over time. The latter can be compared to other historical trends, for example those of prices more generally.

Many scholars have, of course, studied housing prices, indeed for many places, using hedonic methods. Such studies covering relatively short periods of time are common, especially for relatively recent periods.⁴ Long-period studies, in contrast, are very few in number.⁵

³ These data are for Beijing, the capital city throughout the period. There are no data available for other Chinese cities in this historical period.

⁴ For example, Nicholas and Scherbina (2010) collect house transaction data from the *Real Estate Record and Builders' Guide* and construct a hedonic price index for the Manhattan area between 1920 and 1939.

⁵ For example, Moorhouse and Smith (1994) constructed a hedonic house price index to study the effects of the row house on house prices in many US cities in the 19th century. Margo (1996) collected house rental data from newspaper ads in New York City and constructed a hedonic house rental price index for New York City between 1830 and 1860.

One which comes close and is admirable in many respects is Case (citation to follow). The Case/Shiller index, in widespread use in the U.S., is based on repeat sales of the same property and starts in the late 1980s.⁶ Case (citation to follow) combines these data with other long term data series, including construction costs. Linking these indexes, he finds that until the recent run-up of prices in the U.S. starting in the mid-1990s, housing prices adjusted for inflation were basically constant.

The only other study that covers a long historical period, and the only study that covers a period comparable to ours, is Eichholtz (1997). Eichholtz introduces in this paper a biennial historic index of real estate values for the period 1628 through 1973 for Amsterdam based on the transactions of the buildings on the Herengracht, one of the canals in Amsterdam and finds, similarly to Case, that housing prices essentially do not change much when viewed over extended periods.

Our resources differ from those of Eichholtz in two respects. First, our index is temporally much coarser due to the scarcity of reported transactions that we have access to in this period. Second, we are not able to track repeated sales. Instead, we construct a hedonic index with the usual dummying strategy for time.⁷ Controlling for a variety of property characteristics including location, we construct a price index from the coefficients on the time variable.

Measuring prices for same-house sales over time nearly perfectly controls for house characteristics. In the absence of such rich information, the standard method for constructing house price indices involves including house characteristics directly in regressions and estimating price indexes over time from the coefficients of dummy

⁶ See <http://www.standardandpoors.com/indices/sp-case-shiller-home-price-indices/en/us/?indexId=spusa-cashpidff--p-us---->. Case and Shiller (1987) was the first outing.

⁷ For the hedonic regression method, see Diewert (2003) and the sources cited therein.

variables for time. This so-called hedonic method has been shown to produce robust price indices. But we believe that estimation of such an equation for a 200 year period is unique. The equations perform well. The estimates throw light on the importance of various property characteristics, including size of property, location of the property, the availability of onsite water supply, building materials, and whether or not there had been formal legal registration of the property sale.

The paper is organized as follows. Section 2 introduces the historical background of Beijing's house market during our sample period. Section 3 explains in detail how we extracted variables and processed the data from original contracts. Section 4 explains how using these data, we construct a house price index for Beijing with hedonic methods. Section 5 compares our house price index with price indices for other consumption goods and wages. Section 6 offers a brief conclusion.

2. Historical Background

In ancient China, a city's central function was as a military fortress and it was usually surrounded by walls and moats. Beijing, as the capital city, had the most complicated structure of all Chinese cities. The perimeter of the city lay about where the Second Ring Road runs today. It enclosed an area of about 63 square kilometers, more precisely 15,561 acres.⁸ As shown in Figure 1, the city of Beijing comprised two parts, the Inner City (the upper square) and the Outer City (the lower square), both surrounded by city walls. These two parts were separated by three main gates, Qianmen (the Front Gate), Xuanwu Gate and Chongwen Gate. The Forbidden City, where the royal family

⁸ Beijing now has six concentric ring roads.

lived, was located in the middle of the Inner City, and was separated by the walls with four main gates: Dong'an Gate, Xi'an Gate, Tian'an Gate, and Di'an Gate.⁹

[Figure 1 about here]

As the capital of this vast empire, Beijing was certainly not only a military fortress and a political center: it had many other functions. Beijing was one of the biggest commercial centers in China, a fact we will consider below. There were also a number of temples inside the city, with many of them dedicated to the government's ritual services such as the famous Temple of Heaven. There were and are several rivers and lakes in the city, and a number of gardens were built along them, although most of the gardens were not accessible to the public at the time.¹⁰ There were certainly schools and academies in the city. But there was no public schooling system in that era and these schools and academies were for an elite group of people rather than the general public. To summarize, the functions that were most relevant for the mass of local residents in Beijing in the Qing dynasty went on in the political and commercial districts.

Beijing became the capital city of the Chinese empire when the Mongolians occupied China in the thirteenth century. Beijing has since then become one the largest cities in the world in terms of both area and population. The population of the city of Beijing in the mid-fifteenth century was nearly one million (Han, 1996). During the Manchu-Han Civil War and the peasants' rebellions of the early seventeenth century, the city became dilapidated and its population decreased substantially. Once the Manchu took over Beijing in 1644 and set it up as the capital city of what became known as the

⁹ This is why an old Chinese proverb refers to "seven gates in the Outer city, nine gates in the Inner city, and four gates in the Forbidden city".

¹⁰ Some of the gardens have survived. These gardens were privately owned in the Qing dynasty but are now open to the public and are famous places. Princess Gong's Garden (*Gongwangfu*) is one prominent example.

Qing Empire, however, the population began to grow steadily. As Table 1 shows, the Manchu were a majority of the residents in the Inner City in 1647. The Manchu population of the Inner City grew rapidly until a decline in the eighteenth century while the Han population kept declining. In the Outer City, both the Manchu and the Han population grew substantially over this period. In the late eighteenth century, when the Qing Dynasty reached its heyday, the population of Beijing exceeded 750,000, making Beijing once again one of the largest cities in the world.

[Table 1 about here]

The most popular type of residential architecture in Beijing at that time and throughout the rest of our period was a “quadrangle”.¹¹ As shown in Figure 2, a quadrangle is a Chinese traditional rectangular courtyard with buildings on four sides. There are still many quadrangles inside the 2nd Ring of today’s Beijing. The gate was usually on the south side of a quadrangle, and the rooms on the same side of the gate were usually for servants or nannies. The room on the north side, facing the south gate, was the master room. The rooms on both sides were other living and bedrooms. The sizes of quadrangles could vary a great deal. Usually a quadrangle was occupied by one (extended) family; occasionally they were shared by a few families. Some particularly large properties were composed of many connected quadrangles with two, three or even more courtyards. These were occupied by particularly large (extended) families.¹² Of course, only the quite well-off could afford such properties.

[Figure 2 about here]

¹¹ In this paper we use interchangeably the terms “house”, “properties”, and “quadrangles”.

¹² The families in question were multi-generational, including grandparents, parents, siblings and their children.

The institutions of the real estate market in Beijing changed drastically after the Manchu took Beijing in 1644. In the early years of the Qing dynasty, the housing market in Beijing was very primitive and operated under tight regulation. In order to provide dwellings for Manchu troops and officials, the Manchu government occupied all the lands and houses in the Inner City and ordered that all the Han people, officials and merchants, move out to the Outer City.¹³ The Manchu government took over the houses in the Inner City and allocated many to Manchu military and government officials according to rank. The residents remaining only had the right to use, but not to own, their residences. Buying and selling of the properties in the Inner City became illegal. Han people were allowed to enter the Inner City in the daytime but were not allowed to stay overnight. They were only allowed to own properties in the Outer City.

In contrast to the system in the Inner City, properties in the Outer City were under unambiguous private ownership and it was legal for Han people to sell these properties to other Han people. Starting in the late seventeenth century, as the economy recovered from Manchu-Han civil war and the peasant rebellions, a growing number of Han merchants came to do business in the Inner City. Some of these rented properties from Manchu people. Some even discretely purchased properties.

As time passed, the Qing government gradually relaxed the official prohibitions. Manchu people were allowed to buy houses in the Outer City from 1681 on. In 1723, the government began to tax Manchu-owned houses. In 1733 the government issued house deeds to Manchu owners. By 1778 the government allowed transactions between the Manchu and Han people. Although the process was slow, it is very clear that a well-

¹³ As Table 1 suggests, there were some exceptions of this policy. Certain Han residents, such as those who were admitted to the Eight Banners, who worked and lived in government office buildings, and who worked for religious organizations, were still allowed to live in the Inner City.

functioning real estate market gradually emerged in Beijing and that private property ownership gradually became established.

The process of buying a house was, strikingly, quite similar to the process today. The buyer and the seller signed a contract with the help of a real estate agent. The main responsibilities of a real estate agent were to provide house information and market suggested prices, collect taxes for the government, and help solve disputes. The agents were licensed by the government, and the license was renewed every five years.¹⁴ The transaction tax, formally a stamp tax, was 3 percent of the total value. Once the contract was signed, the agent would send the contract to the government, pay the tax, and government would stamp the contract in red wax and keep a record. This type of contract was known as a “red contract”. Sometimes there were white contracts, that is, contracts for transactions in which the buyers and the sellers reached an agreement and signed a contract but did not report the sale to the government and pay the tax. Such contracts were known as white contracts due to the absence of the distinctive government stamp. White contracts were not legal, and the law clearly stipulated the fines for the use of white contracts, although both red and white contracts were, in the event, used for transactions.¹⁵

3. Data

Our study is based upon actual property transaction contracts now preserved in the No. 1 Historical Archive of China, the Chinese Academy of Social Sciences, and the Peking University Library. These contracts are the only large-scale primary source for

¹⁴ See Zhang (2000) for more details about real estate agents in the Qing dynasty.

¹⁵ It remains unclear to what extent and under what circumstances such contracts were enforced in this period. See Zhang (2000) for more detailed, if not dispositive, discussions.

information on the history of the housing market in Beijing in any detail. Unfortunately, a large number of the original contracts have been lost over time. (We know, for example, that fire was on at least one occasion a problem.) We do not now know enough about the losses to assess in any systematic way whether they created any artifactual structure in the data.

We hand-copied all the surviving contracts. The contracts were hand written in traditional Chinese and without punctuation, so our creation of a machine-readable database from them was no small matter. We extracted from the database a number of variables useful for studying real estate prices. For the period we study in this paper (1644-1840), we utilize all 498 of the sale contracts.¹⁶

These sale contracts are the legal documentation of house transactions in the era we study. The information contained in the contracts is highly detailed and complete. A typical contract includes the date of the transaction, information about the buyer and the seller, the transaction price, the location of the house, information about the size of the house, information about the building materials, information about certain features of the house such as the presence of a garden or a well, information about whether the house was to be used for business or residence, and so on. We extracted a set of variables from the contracts and coded them for use in hedonic regressions. We discuss the regression variables one by one below.

1) Transaction Price

The transaction price is the central data series for our study. But the raw data require treatment. This is because currencies used in these transactions were various,

¹⁶ There are about 100 contracts in the database not included in our study. These contracts are called Dian (pawn) instead of Mai (sale), because they allow buybacks for a prescribed period of time. For a detailed study about the differences between these two types of contracts, see Ellickson (2011).

even at specific moments in time, and conversion rules remain unknown. The Qing government adopted bimetallism, which is to say that silver and copper coins were in circulation. But there was never a standard exchange rate chart for the two currencies. What makes the conversion particularly complex is that there were many different types of silver taels.¹⁷ There is no standard or established method to convert prices expressed in these different coinages into those in a single currency. We used a variety of different methods to convert all these currencies into the official standard silver tael (*Biaozun Yin*, or *Zu Yin*).¹⁸ We put these into hedonic regressions and compared results. The results were quite similar.

[Figure 3 about here]

These transaction prices are in nominal terms i.e. not adjusted for changes in the general price level. Since there is no extant price index for the Qing dynasty period, we constructed an index of overall consumer prices (discussed below) to better understand house price fluctuations in long run perspective. Using this index to correct for changes in the overall level of prices, the summary statistics report that the mean real price is 492 taels, with a standard deviation of 812 taels. The minimum price is 10 taels, and the maximum price is 7631 taels.

2) Transaction date

The transaction date was recorded unambiguously in every contract. Our limited sample size does not allow us to construct an annual housing price index. So we have

¹⁷ A tael is a standard weight of silver sycee, usually corresponding to 30 grams (See accompanying picture in Figure 3). For transactional purposes, silver coinage was usually “sycee”, which had standard shapes and weights. Copper coin was also in principle standardized. Theoretically, the exchange rate was 1 tael of silver for 1000 copper cash. But this rate kept changing in actual practice, perhaps due to problems of inconsistent purity, and the changes could be of significant proportions.

¹⁸ The details are available from the authors upon request. (They will appear as an appendix to a subsequent version of this paper.)

grouped our contracts to 25-year periods. This yields us eight periods from 1645 to 1840. Table 1 reports the distribution of contracts (price observations) over these eight periods. As shown in the table, transactions in early years are few but the numbers increase over time. This is true not only because recent contracts are more likely to have survived but also because the number of transactions increased over time as a result of population growth (see Table 1 above) and rapid developments in the economy and commerce in Beijing as we discuss below.

[Table 2 about here]

3) Number of rooms

Information on the square footage of the transacted units, the quadrangles, is not available.¹⁹ We use the total numbers of rooms as a proxy for the size of the units. Table 3 reports the distribution of units by number of rooms in our sample.

[Table 3 about here]

The assumption behind using the number of rooms to proxy the size of the transacted property is that all the rooms are roughly of equal size. This is surely untrue. First of all, rooms with different functions also typically had different sizes. For example, the master room of a house provided for a third-ranked official was about 75 square meters, while other rooms were only about 48 square meters. Furthermore, according to historical archives, room sizes of government-provided houses varied with the status of the owners. For example, rooms of a house provided for sixth-ranked officials (usually prefecture leader) are roughly 60 square meters, while those provided for common

¹⁹ Many hedonic studies use the number of rooms in this way and the variable is viewed even in the literature on current periods as a good proxy for size. For an example from the historical literature, Margo (1996) adopts this proxy in his study on the house rental prices in New York between 1830 and 1860 as the sizes of properties were not available to him and produces good results.

government employees are only about 16 square meters (Li *et al*, 2002). For all the potential problems with this measure, however, there is no better alternative. To minimize the problems in our study, we introduce the variable “courtyard numbers” to control for variations in room size, as discussed below.

4) Courtyard number (进, *Jin*)

As we stated earlier, the main form residential houses took was that of a quadrangle. Quadrangles typically were made up of four buildings.²⁰ Size, structure, and quality of residential houses varied a great deal and one of the biggest factors affecting the value of a house was how many courtyards the house contained.²¹ A small quadrangle usually contained a single courtyard surrounded by rooms on four sides. A medium-sized quadrangle would have contained two or three courtyards, each surrounded by buildings (or chambers). A large quadrangle would have had more than four courtyards. Large quadrangles were usually very expensive and, as noted above, only very rich merchants and high-ranked officials could afford to own them. The number of courtyards a property possessed was recorded clearly in the contracts. Table 4 reports the distribution of courtyard numbers in the quadrangles in our sample. The table shows that about 2/3 of the transacted properties had only a single courtyard and only 6.63 percent of the houses had four courtyards.

[Table 4 about here]

²⁰ In this paper we use the word house as a synonym for quadrangle (in the sense of the sentence in the text—the Chinese symbol for quadrangle means both the architectural formation and the geometric shape). This is a slightly technical usage and does not quite correspond to that in ordinary English (in which ‘courtyard’ and ‘quadrangle’ are roughly synonymous). The unit in our data is the sale of a “quadrangle”.

²¹ In a large family residence, as was noted above, several of what might otherwise be quadrangles might be connected together, so that the property had several courtyards. Such properties could sell as a single unit.

One attractive feature of number of courtyards as a variable is that it seems likely to have been highly correlated with average room size. In this period, quadrangles with more courtyards were usually luxurious properties owned by members of the upper class and such properties usually had bigger rooms. So we construct a “number of courtyards” variable for our hedonic regressions to control for unobserved variations in room size.

5) Contract type

In the Qing dynasty, as noted above, there was a legal requirement that every property transaction contract be endorsed (via the red stamp) by the government and that at that time a transaction tax of 3 percent of the transaction value be paid. A red contract is a complete legal document, and private ownership established by a red contract was fully protected by the government. However, as described above, some buyers and sellers agreed not to send the contracts to the government for endorsement so as to avoid paying the transaction tax. Such “white contracts” were not, strictly speaking, complete legal documents and private property ownership interests associated with these contracts were at least in principle not fully recognized and protected by the government. Whether a contract was red or white might have affected the market value of the estate. In our data set 24.1% of the contracts are white contracts. We included this variable in our hedonic analysis to check whether any significant price difference between two types of contracts, all else equal, can be observed.

6) Location

Location is, needless to say, a key attribute of any property. There are usually a relatively small number of types of important functional centers in a city, particularly a large one, such as commercial districts, political centers, and education centers, and this

was the case in historical Beijing. Adjacency to these functional centers is likely to have a significant influence on the demand for individual properties and thus on their prices.

In order to measure the distances between our sample properties and major commercial and political centers, we need to first position our properties and these major centers on a map. We spent a great deal of time consulting surviving of historical materials attempting to locate these addresses precisely. The idea was then to mark these addresses on a digitized historical map of Beijing city. The historical map we used is a famous one called “A Complete Map of the Capital City in Qianlong Period” (*Qianlong Jingcheng Quan Tu*). Completed in 1750, the original of this map is about 14 meters long and 13 meters wide, with a scale of 1/650. The map is considered to be very reliable and is probably the most widely used historical map of Beijing city for the early and middle Qing period.

Because many addresses recorded in the contracts changed over time (as areas were redeveloped, houses were renumbered, and individual street names sometimes even came and went), it was not possible on a consistent basis to attach precise locations to all house properties for which we have contracts. But the situation is better than this may make it sound. It was possible to divide the map into $17 \times 13 = 221$ grid cells, each of which encloses a relatively compact area of about seventy acres, and to locate each of the properties in a specific cell. The grid map is illustrated in Figure 4 (Compare Figure 1).

It will be helpful to inscribe some features of the city on the grid map. The biggest commercial district in Beijing city during the Qing dynasty, an area which is still commercially very active today, was Qianmen (the front gate). Located in the Outer city, the Qianmen area was not simply a commercial district but was also the biggest center of

the financial industry and other service industries such as dining, performance art, and hotels. Caishikou was another major commercial district in the Outer city. The Inner City was designed as a political center in the beginning of the Qing dynasty, and commercial activities in the Inner city declined significantly in the early Qing period. From the late seventeenth century onwards, commerce revived in the Inner city and a few large markets came into existence. Longfusi, Huguosi, Dongsi and Xisi were four biggest markets in the Inner city. These main commercial districts are marked in Figure 4.²²

[Figure 4 about here]

The most important political center in Beijing city during the Qing dynasty was of course the Forbidden City. The Forbidden City, also known as the Palace City, was where the royal family lived and worked. The Forbidden City was located at the center of the Inner City. Outside the Forbidden City was the area where many central government departments located. This was called the Royal City. The Forbidden City and the Royal City were political centers throughout the dynasty. Their cells are marked with the number 1 in Figure 5.

[Figure 5 about here]

With all the addresses, the commercial districts and the political centers inscribed on the grid map, we need to create variables measuring the distances between the properties and these centers. We do this in a stratified rather than continuous fashion. We assign variable values according to the distances to the nearest commercial district as follows: 1 corresponds to the cell including a commercial district; 2 corresponds to the cells adjacent to a commercial district cell; and 3 corresponds to the cell neither including

²² Close readers of the Figure will note that some areas on the map are identified as uninhabitable and others “blank”. Uninhabitable cells are largely taken up by rivers, lakes, or temples. Figure 1 showed inter alia that the city walls did not enclose a precisely rectangular shape. Blank areas are outside the city walls.

a commercial district nor being adjacent to one which does. In this way, every property in our sample is assigned a value measuring its distance to the nearest commercial district according to which cell in the map grid it occupies. Of course this measure is a variably accurate proxy for the actual distance: we are obliged to adopt this method because the precise distances could not consistently be measured. Table 5 reports the summary statistics of distance to the commercial districts on this basis. It shows that about 85% of real estate transactions took place in or close to the commercial districts, demonstrating that distance to commercial districts is indeed a critical factor in determining demand for the properties, the imprecision of our measure notwithstanding.

[Table 5 about here]

We use a similar method to create a variable to measure the properties' distances to the political centers and assign a value to this variable according to its distance to the Forbidden City: 1 if the property was inside the Royal City, 2 if the property was not in the Royal City but in the Inner City, and 3 if the location was in the Outer City. Table 6 reports the summary statistics of distance to the political centers. The table shows that about 2/3 of our sample transactions took place in the Outer City, which was far from the Forbidden City.

[Table 6 about here]

7) Construction materials

Most houses in Beijing during the Qing dynasty were built of brick with roofs covered in tile. Bricks and tiles had been in wide use since the Ming dynasty, and houses built with these materials withstand bad weather better. However, the materials and workmanship required were expensive. A small number of houses in Beijing were only

built from limestone clay. Building from limestone clay was much less expensive at that time despite the materials not providing sufficient warmth in the cold weather of winter. If a house was built with limestone clay, its market value would be seriously affected. We find that only 3.6 percent of our sample properties were built by limestone clay.

8) Usage of house

Our data set covers both residential and commercial properties and the contracts record clearly whether the houses were for commercial use or not. About 85% of our samples are residential properties. All else equal, a commercial property might be more expensive due to the prospective profits from the commerce.²³ We put a variable showing house usage into our hedonic regressions and control for the effect in estimating house prices.

9) Conditions of the Properties

Some properties in our data set were in poor repair.²⁴ In particular, summary statistics show that 7.43% of our sample properties were recorded as in poor condition. The market value of a property was certainly adversely affected if this was the case. We control this factor in our hedonic regressions to better estimate house prices.

10) Having a water well

Some properties in our data set came with an on-site water well. Water supply was not easy in such a big city in this pre-modern period. Most families in Beijing had to fetch water from public wells or buy water from water suppliers. Therefore, having a private well in house provided huge convenience and such properties were usually in

²³ In this period, urban life seems to have been much more desired than relatively rustic tranquility. We see no evidence of grand estates away from the center of the city.

²⁴ The properties that were marked as “in poor condition” were inhabitable but usually needed further renovation. The extent of the renovation these properties needed, of course, varied; and we have no independent means of capturing this.

great demand. Although only a small number of properties had a well, we find it helpful to control this factor in our regressions.

4. Empirical Analysis

The first objective of this paper is to construct a house price index for Beijing for the period we study. In order to obtain this index, we use hedonic regressions to adjust for changes in the attributes of the sample over time (for example, different sample sizes in different periods), as well as to control for characteristics of the individual transactions. The dependent variable is the log price of each transacted estate, and the independent variables are period dummies as well as the characteristics of these estates: distance to commercial district, distance to political center, room number, courtyard number, contract type, building materials, commercial or residential estate, whether it was broken, and whether it had a well. The regression specification is below:

$$\log p_{it} = \alpha_0 + \alpha_t D_t + \sum_{n=1}^N X_{in} \beta_n + \varepsilon_{it},$$

where $\log p_{it}$ is the log price of estate i in period t ; α_0 is the constant term; D_t is the period when the contract was signed. We have 8 periods from 1645 to 1840, 25 years for each period; X_{in} is a series of attributes of the estates mentioned above; and ε_{it} is the error term.

We calculate four different specifications of our regressions. The first column reports the result with all available contracts. The second column uses only the contracts from the Outer city. We do this because the real estate market in the Outer city was much more active than in the Inner city, and the market there was less regulated by the

government. In the third column we drop a few outlier contracts in which room number was either more than 100, or only 1. We drop these few outliers for a robustness check. In column 4 we further drop the samples in the Inner City and focus on the Outer City only. Table 7 reports the regression results.

[Table 7 about here]

All four regressions show that house prices increase significantly with the number of rooms and the number of courtyards. One more room increases house price by 5% to 6.8%, and one more courtyard increases house price by 25% to 33%. This confirms that the size of a property is a critical factor in determining its market value.

Our regressions also indicate that the price difference between red and white contracts is not significant. This is surprising at least in principle because presumably the estate price in red contracts could be higher because this type of contract was fully recognized and protected by the law. Certainly we need further study into this issue before we can explain this result with any confidence. But it is an established fact that in some lawsuits in the Qing dynasty a white contract was still accepted as a proof of property ownership (Xu, 2009). Therefore, for a buyer and owner, signing a white contract did not absolutely hamper sale and ownership. Whatever the dangers to unregistered ownership were, they may have been small. This is possibly the reason why the price difference between the two contracts is insignificant.

It is clear from our regressions that location is extremely important for a property's market value. We use two dimensions to measure location premium: distance to commercial districts and distance to political centers. We find that the properties close to commercial districts were about 26% cheaper than those in commercial districts, and

the properties far away from commercial districts were about 32% cheaper than those in commercial districts. In terms of distance to political centers, our regressions show that as long as the property was in the Inner City, prices did not significantly differ from each other. This is probably because many other important government offices located in different parts of the Inner city. Therefore, although the Forbidden City was where the central court located, being adjacent to the Forbidden City did not bring substantial price premium as long as the property was in the Inner City. In sharp contrast to that finding, our regressions confirm that it made a huge difference whether the house located in the Inner or the Outer City. Houses in the Outer city were about 30% cheaper than those in the Inner city. This shows that the entire Inner City was the political center and brought the properties inside the Inner City a significant location premium.

Commercial properties were about 24% to 28% more expensive than residential properties, according to our regression analyses with the contracts from both the Inner and the Outer City. The results are not significant if we only use the contracts from the Outer City, and the reason for this may be the small number of observations of commercial properties. We also show in our four regression specifications that the prices of the properties built with clay material were 47% to 68% lower than those built with brick and tile. Houses in poor repair were about 29% to 39% cheaper than the houses that were in good condition. Having a well brought 50% to 76% premium to the market value of a property, according to our regression results.

While our dataset contains fewer observations than we might like, we are able to successfully estimate a hedonic house price model for the entire period with a relatively high degree of explanatory power. Our results show the characteristics that contributed

to the value of Beijing housing. The inclusion of a time variable enables us to construct a housing price index for Beijing over the time period. We turn next to the construction of such an index.

5. A Housing Price Index

One of the main objectives of doing the above hedonic regressions in this paper is to estimate the coefficients of 8 period dummies and obtain the housing price index. We report the index values in Table 8. In Figure 6 we plot out the estimated coefficients of the period dummies obtained in our first regression specification.

[Table 8 about here]

This house price index is not inflation-adjusted. There is no extant consumer price index-like series price index for Beijing or for China in the period we study. That being the case, we first compare our house price index with a rice price index. Secondly, we construct a new consumer price index for Beijing for the eighteenth and nineteenth centuries and compare our house price index with this CPI. In this way we can better understand the economic implications of the fluctuations of the real estate prices.

[Figure 6 about here]

Rice was probably the most important commodity in pre-modern China. According to Peng (2006), expenditure on grain was on average no less than 55% of the total expenditure for Chinese families in the eighteenth century, and a large portion of this expenditure was on rice. Because of its importance, the Qing government collected rich data on rice prices across the country, and these data provide us with a benchmark in estimating house price levels in Qing dynasty. Some scholars have utilized these grain

price data to study various aspects of the economy in Qing dynasty.²⁵ Peng (1957) publishes a national average rice price series for the Qing dynasty, and we use this data. We index the data, report the rice price index in Table 8, and plot the index in the Figure 6.

The price of rice is of course only a partial proxy for the general level of consumer prices. A comprehensive estimation of price levels requires more information. In order to better understand the changes in the real estate prices, we construct a consumer price index for Beijing in the Qing Dynasty. Our CPI starts from 1738 because the only price data available before 1738 concern rice alone. Between 1738 and 1840, however, we can obtain price data of 14 main consumption goods for Beijing from Allen *et al* (2008). Suitable weights for these commodities are available in Yan (2008).²⁶ Combining these, we generate the CPI for Beijing over our sample period which is reported in Table 9 and plotted in Figure 6 (above).

[Table 9 about here]

To examine the changes in the housing prices relative to the general price level more precisely, we deflate the nominal house price index by the rice price index and the CPI, and obtain the two real house price indices which are plotted in Figure 7.

[Figure 7 about here]

It is evident from Figure 4 that the trend of the nominal house price index is roughly consistent with the rice price and our proposed CPI from the early eighteenth century to the end of our sample period. This is more clearly shown in Figure 7. As we

²⁵ See, for example, Wong (1975), Li (1992), Shiue (2002), Shiue and Keller (2007).

²⁶The details are available from the authors upon request. (They will appear as an appendix to a subsequent version of this paper.)

see from the figure, the real house prices, deflated by both rice prices and CPI, were relatively stable in this period.

The situation was quite different in the first half of the period we study, from 1650 to 1750. Figure 4 shows that in this period the trend of our nominal house price index was quite different from the rice price index and CPI. The trend of the rice price index indicates that the price level remained very low from 1640 to 1725. Then the price level in terms of rice began to rise markedly, suggesting a substantial economic growth. However, our estimation shows that house prices soared in the late seventeenth century, and plummeted in the early eighteenth century. Real house prices increased about three times in the late seventeenth century and dropped about the same amount (in rice price terms, less in terms of the CPI) in the early eighteenth century (See Figure 7). Such drastic changes in the price of housing may not have been caused by the state of the economy but rather by government policy.

Starting in the mid-seventeenth century, the economy gradually recovered and the population of Beijing, particularly the Manchu population, increased very briskly (See Table 1). The government began to relocate the Manchu population from the Inner City to the Outer City, to suburban areas and even to other cities and provinces. Retired officials were ordered to move back to their home towns. Quite apart from the planned relocations initiated by the government, a large part of the Manchu population voluntarily moved out of the city due to soaring living expenses. According to Han (1996), at least two hundred thousand people moved out of the Inner City overall. The government also enforced tight control over the ability of people from other provinces to move to Beijing. In addition, the government built a great number of new houses and allocated them to the

Manchu people in the Inner City, encouraging the Han people to build new houses in the Outer City. These policies alleviated population pressure in Beijing and drove down house prices in the early eighteenth century. Historians have speculated about these population shifts, political pressures, and resulting policy shifts. Here we confirm that house price decreases did occur in this period, evidence that is certainly consistent with the implementation of such policies.

6. Were Houses Expensive in Qing Dynasty?

A natural question following on our study of the real estate market and estimation of house price index in the Qing dynasty is: were houses expensive in Qing dynasty? One benchmark we use to answer this question is today's house prices in Beijing. According to the data released on the website of Beijing Municipal Commission of Housing and Urban-Rural Development, the average price of second-hand apartments in Beijing for October 2011 is 21,852 Yuan per square meter.²⁷ The retail price of rice in Beijing is no higher than 8 Yuan per kg. One square meter of house in Beijing today is therefore worth about 2500kg of rice. Another way to measure how expensive house is today is to compare it with the wage level. The Municipal Bureau of Statistics of Beijing site indicates that the average monthly wage for urban employees in Beijing then was 4,201 Yuan in 2011.²⁸ It would therefore take an average employee about 156 working days to earn enough to purchase (without a mortgage) one square meter of housing in Beijing.

²⁷ See <http://www.bjjs.gov.cn/publish/portal0/tab1094/>.

²⁸ See <http://www.bjstats.gov.cn>.

Another benchmark one might use for comparisons is the house prices in Beijing around 2004. The Chinese government commenced housing market reform in 1998 and a well-functioning market was in place by 2004, six years after the reform began. House prices in major Chinese cities began to soar after 2004. It is estimated that in megacities such as Beijing and Shanghai between 2004 and 2010, nominal growth rates in the price of housing were over 20 percent per annum.²⁹ We therefore also compare the house prices in the Qing Dynasty with the prices before this recent house price run-up so that we can form a more robust notion of how expensive the houses then from today's perspective.³⁰

According to the data source noted in the previous paragraph, the average price of second-hand apartments in Beijing for 2004 was 4,491 Yuan per square meter. The retail price of rice in Beijing was about 6 Yuan per kg. Therefore, one square meter of house in 2004 was worth about 748kg of rice. We might, again, compare the price of housing to the wage level. The data source indicates a 2004 average monthly wage for urban employees in Beijing of 2,417 Yuan. It therefore would have taken an average employee about 56 working days to earn enough to purchase (without a mortgage) a square meter of housing.

Our data permits similar estimations and compare house prices with rice prices and the wage level for Beijing in the past. In order to do so, we first need to estimate the market value of one square meter of an average house in Beijing in the Qing dynasty. An

²⁹ The data of property prices are obtained from “the Property Price Indices of 70 Large and Medium Cities” and “Report on Property Developments in 35 Large and Medium Cities” compiled by the National Bureau of Statistics. We use geometric average in calculating these indices. Note that these property indices may have underestimated the actual rises of property prices because they simply use property sale data and fail to take into account various characteristics of properties such as location.

³⁰ We would prefer to use 1998 as the later year for these comparisons. But transactions only began that year and the market was relatively small and thin.

average house in our study is defined by averaging all the house attributes we discuss in the hedonic regressions. By this principle, a hypothetical “typical” house in Qing dynasty had the following attributes: 8 rooms, 2 courtyards, red contract, in the commercial district of the Outer City, residential house, made in tile, not in major disrepair, no on-site well. Table 10 reports the market values of this house in different periods.

To compare the house price in the past with that of today, we also need to estimate the size of this “typical” house. As we noted, the size of a usual room in Qing dynasty varied from 20 to 50 square meters. In this way we estimate the price of one square meter of a typical house in different periods. The price of rice is available throughout our study period. Thus we estimate how many kilograms of rice one square meter of house was worth during the Qing dynasty period. Table 10 reports our estimation results. We find that in the early eighteenth century one square meter of house was worth 168 to 419 kg of rice. In the seventeenth century when house prices were relatively low, one square meter of house was worth about 50 to 126 kg of rice. Comparing this with the high price of Beijing’s house today, we can conclude that the price of housing in the Qing dynasty was much lower. Measuring with the price of rice, today’s house price is at least 6 times as high as that in Qing dynasty. The upper bound could be 40 times.³¹ Nonetheless, comparing the price of housing in the Qing dynasty to housing prices in Beijing in the pre-run-up year of 2004 we find that the gap was much smaller. The housing price measured by rice increased only by 78% from the early eighteenth century to 2004. Quality improvement in today’s houses remains an issue; but

³¹ Of course the typical house that sells today is of far better quality than that in the Qing Dynasty. Even this range surely represents an underestimate.

the long-run decline of rice price due to improvements in agricultural productivity pushes comparisons in the opposite direction. Growth of 78 percent over three hundred years represents a compound annual growth rate of slightly less than two-tenths of a percent. There might be little difference in housing prices comparing three hundred years ago and the present.

[Table 10 about here]

Using the price of a single commodity to compare house prices is clearly insufficient. We also attempt to compare house prices with wage levels over time. Unfortunately, we do not have anything resembling a time series for wages for the early- and mid-Qing dynasty—we can only collect a few observations to form rough estimates. According to “Collection of the Cases of Imperial Statutes” (*Qinding Daqing Huidian Shili*), the daily wages of ordinary workers in palace building projects was 0.14 silver tael between 1645 and 1669. A typical house in that period was worth 111 silver taels. It would therefore have taken 793 working days to earn enough to purchase the typical home and 2 to 6 working days to earn one square meter of house in that period. Between 1720 and 1744 the daily wage of an unskilled laborer was about 0.12 silver tael. A typical house in those years was worth 216 silver taels, implying that it would have taken about 14 working days to purchase one square meter of a house. According to Gamble (1943), the daily wage of unskilled workers in the early nineteenth century was about 0.083 silver tael and it would then have taken about 28 working days to buy a square meter of house. Compared to 156 working days for one square meter of house today, the house in Qing dynasty was dramatically more affordable. But if we compare that with 56

working days for one square meter in 2004, we find that the price gap was much smaller and the house in 2004 was also quite affordable relative to today.

7. Conclusion

With 498 real estate transactions contracts, we use hedonic regression methods to estimate a long-run house price index for Beijing between 1645 and 1840. We are able to explain a large amount of the variation in housing prices by the characteristics of the properties, including the number of rooms and location. We also create rice- and more broadly based consumer price indices. We compare the house price index results with these series and estimate real house price series. We find that real house prices increased in the second half of the seventeenth century, declined in the first half of the eighteenth century, and then remained relatively constant in real terms. We are in this study limited in our data over this approximately 200 year period and thus we estimate values at intervals of 25 years. Nonetheless the observations we do have for the second half of the seventeenth century are consistent with the rapidly growing economy and urbanization that historians have attributed to the period. The decline of house prices that we observe in the first half of the eighteenth century is consistent with a government policy change that allowed the construction of new homes and deregulated housing markets.

We also compare the house prices in the Qing dynasty with the prices in 2004 and 2011 respectively. House prices increased drastically between 2004 and 2011. By doing both of these two we can better understand the long-run historical changes in the house prices in Beijing. We find that the house prices were much more expensive in 2011 than those in the Qing dynasty. But if we make the comparison to 2004, a year of relative stability prior to the run-up, we see that prices do not appear to have increased a great

deal in China over a long historical period. This is consistent with the striking findings in Case (citation to follow) and Eichholtz (1997) who both show no significant price increases in real terms, for decades in the case of Case and for nearly 350 years in the case of Eichholtz.

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Table 1 Population in the Qing Dynasty

Year		1647	1656	1686	1711	1781
The Inner City	Manchu	315,000	341,700	393,300	511,600	496,100
	Han	80,000	70,000	60,000	55,000	45,000
	Total	395,000	411,700	453,300	566,600	541,100
The Outer City	Manchu	85,000	85,600	86,700	108,400	153,800
	Han	35,000	36,300	39,000	43,700	56,900
	Total	120,000	121,900	125,700	152,100	210,736
Total		515,000	533,600	579,000	718,700	751,836

Source: Han (1996).

Table 2 Sample Distribution over Periods

Period	Sample Size	Percentage of Total
1645-1669	20	4.02
1670-1694	26	5.22
1695-1719	24	4.82
1720-1744	32	6.43
1745-1769	49	9.84
1770-1794	112	22.49
1795-1819	130	26.1
1820-1840	105	21.08
Total	498	100

Table 3 Distribution of Number of Rooms

Room Numbers	Sample Size	Percentage
$N \leq 3$	73	14.66
$3 < N \leq 5$	94	18.88
$5 < N \leq 10$	137	27.51
$10 < N \leq 15$	92	18.47
$15 < N \leq 50$	102	20.48
$50 < N \leq 100$	10	2.01
$N > 100$	2	0.40

Table 4 Distribution of Courtyard Numbers

Courtyard Numbers	Sample Size	Percentage
1	331	66.47
2	72	14.46
3	62	12.45
4	33	6.63

Table 5 Summary Statistics of Distance to Commercial Centers

Distance to commercial centers	Number of observations	Percentage
At commercial centers	222	44.58
Close to commercial centers	202	40.56
Far to commercial centers	74	14.86

Table 6 Summary Statistics of Distance to Political Centers

Distance to political centers	Number of observations	Percentage
Close to the Forbidden City	42	8.43
Other areas in the Inner City	125	25.1
the Outer City	331	66.47

Table 7 Hedonic Regression Results

	(1)	(2)	(3)	(4)
No. of rooms	0.0499*** (0.0029)	0.0502*** (0.0035)	0.0626*** (0.0039)	0.0682*** (0.0052)
No. of Courtyards	0.320*** (0.0454)	0.330*** (0.0471)	0.269*** (0.0459)	0.254*** (0.0484)
Red contract	0.0790 (0.0948)	0.0958 (0.1210)	0.0242 (0.0940)	0.1050 (0.1170)
Close to commercial center	-0.261*** (0.0851)	-0.264*** (0.0944)	-0.245*** (0.0842)	-0.216** (0.0917)
Far from commercial center	-0.318** (0.1270)	-0.853*** (0.2150)	-0.278** (0.1280)	-0.817*** (0.2160)
Forbidden city	-0.0142 (0.1560)		-0.0428 (0.1540)	
Outer city	-0.302*** (0.1070)		-0.220** (0.1080)	
Clay material	-0.675*** (0.2040)	-0.679*** (0.2570)	-0.473** (0.2100)	-0.466* (0.2580)
Commercial estate	0.235** (0.1110)	0.1510 (0.1500)	0.276** (0.1100)	0.2060 (0.1470)
Broken	-0.333** (0.1430)	-0.2910 (0.1860)	-0.391*** (0.1400)	-0.325* (0.1800)
Having a well	0.756*** (0.2710)	0.640* (0.3350)	0.507* (0.2690)	0.3540 (0.3280)
Constant	3.893*** (0.2390)	3.606*** (0.2240)	3.817*** (0.2400)	3.543*** (0.2210)
N	498	331	488	325
R^2	0.5220	0.5830	0.5130	0.5830

*** p<0.01, ** p<0.05, * p<0.1

Table 8 House Price Index and Rice Price Index

Period	House Price Index	Period	Rice Price Index
1645-1669	100.00	1641-50	100.00
1670-1694	201.78	1651-60	95.12
1695-1719	271.83	1661-70	67.80
1720-1744	194.84	1671-80	51.60
1745-1769	163.07	1681-90	68.39
1770-1794	229.33	1691-1700	58.37
1795-1819	276.77	1701-10	76.44
1820-1840	253.20	1711-20	73.30
		1721-30	69.71
		1731-40	79.32
		1741-50	90.62
		1751-60	129.61
		1761-70	136.32
		1771-80	120.46
		1781-90	127.38
		1791-1800	155.55
		1801-10	172.21
		1811-20	170.22
		1821-30	153.77

Table 9 Consumer Price Index in the mid Qing Period

Year	CPI	Year	CPI	Year	CPI
1738	100	1773	115.96	1807	128.65
1739	103.91	1774	114.95	1808	130.13
1740	107.24	1775	114.5	1809	134.33
1741	107	1776	117.99	1810	137.02
1742	109.05	1777	115.63	1811	141.55
1743	108.84	1778	114.94	1812	145.48
1744	113.17	1779	117.03	1813	143.67
1745	115.85	1780	117.77	1814	143.47
1746	116.82	1781	116.51	1815	144.07
1747	116.73	1782	118.7	1816	141.13
1748	116.6	1783	123.16	1817	142.46
1749	117.16	1784	122	1818	141.98
1750	112.4	1785	120.09	1819	142.1
1751	110.31	1786	120.69	1820	140.81
1752	108.65	1787	121.67	1821	140.88
1753	111.73	1788	122.91	1822	139.53
1754	111.69	1789	123.35	1823	138.34
1755	118.2	1790	121.77	1824	136.36
1756	122.67	1791	122	1825	136.52
1757	127.21	1792	121.41	1826	136.97
1758	122.5	1793	117.55	1827	136.25
1759	122.97	1794	116.88	1828	137.65
1760	119.66	1795	116.62	1829	136.76
1761	116.29	1796	113.91	1830	137.69
1762	117.31	1797	113.95	1831	137.12
1763	117.2	1798	116.11	1832	133.27
1764	115.69	1799	119.16	1833	133.62
1765	113.08	1800	122.5	1834	134.24
1766	114.25	1801	124.24	1835	134.83
1767	114.36	1802	125.31	1836	133.87
1768	111.24	1803	127.55	1837	133.4
1769	110.08	1804	124.3	1838	131.74
1770	109.94	1805	129.32	1839	129.56
1771	112.53	1806	130.55	1840	125.79
1772	115.45				

Table 10 House Price and Rice Price (in silver tael)

Period	Value of House	Value of One Square Meter	Rice Price (1kg)	Kilograms of rice per square meter of House
1645-1669	111	0.28-0.69	0.0055	50 -126
1670-1694	224	0.56-1.40	0.0038	147 -368
1695-1719	302	0.76-1.89	0.0045	168 -419
1720-1744	216	0.54-1.35	0.0049	110 -276
1745-1769	181	0.45-1.13	0.0078	58 -145
1770-1794	254	0.64-1.59	0.0082	77 -194
1795-1819	307	0.77-1.92	0.0107	72 -179
1820-1840	281	0.70-1.76	0.0110	64 -160

Figure 1 the Main Commercial Centers in Beijing in the 18th Century

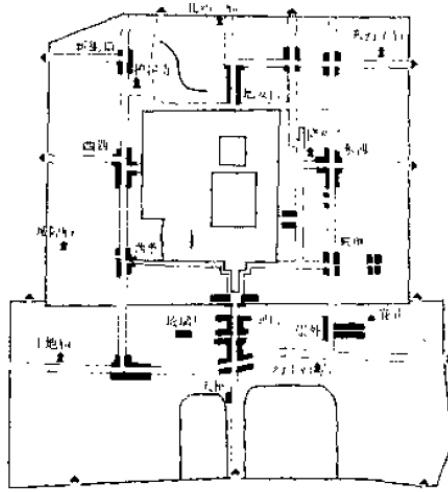


Figure 2 Diagram of a Quadrangle

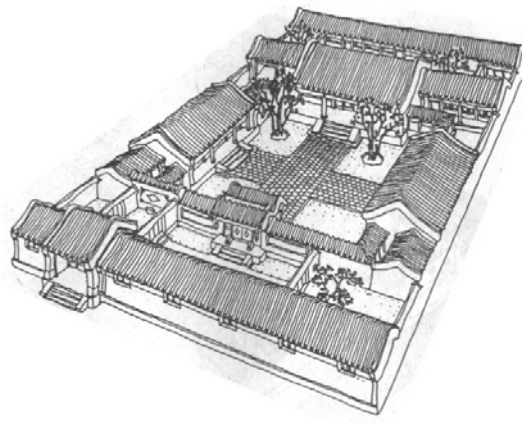


Figure 3 Example of An Silver Sycee



Figure 4 Commercial Centers in Beijing

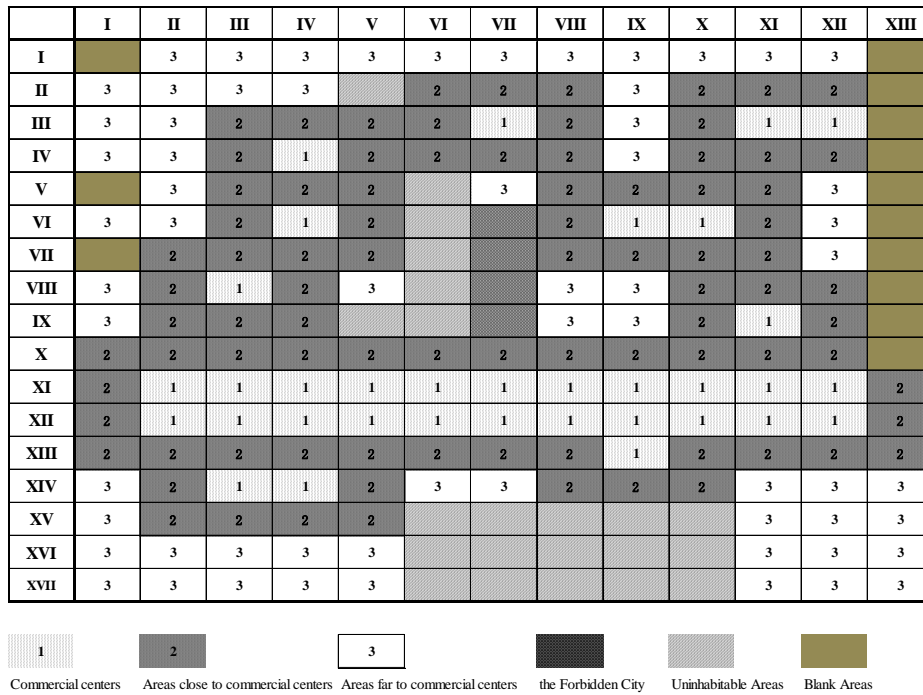


Figure 5 Political Centers in Beijing

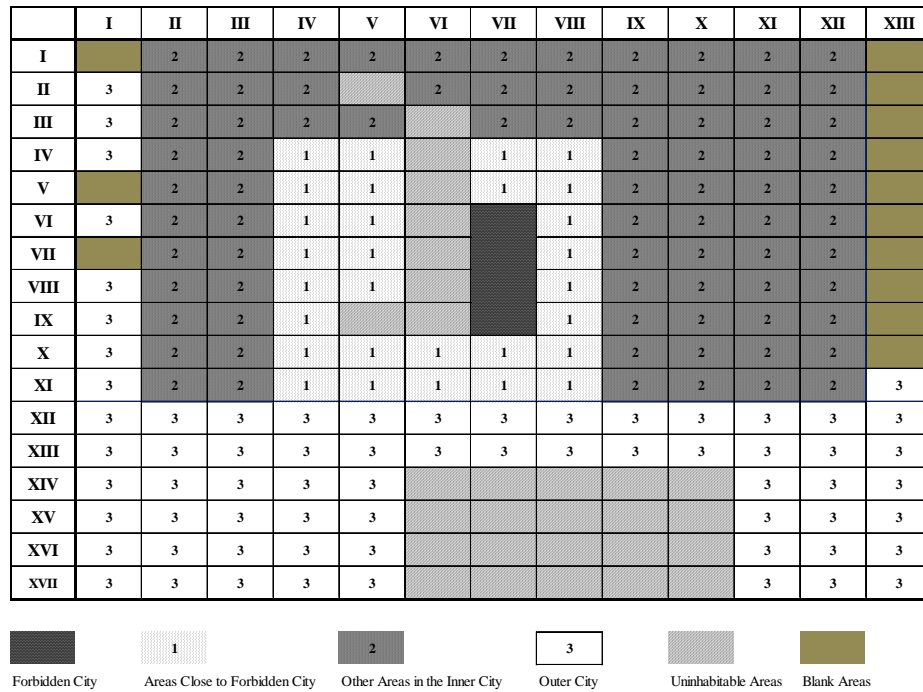


Figure 6 House Price Index, Rice Price Index and CPI

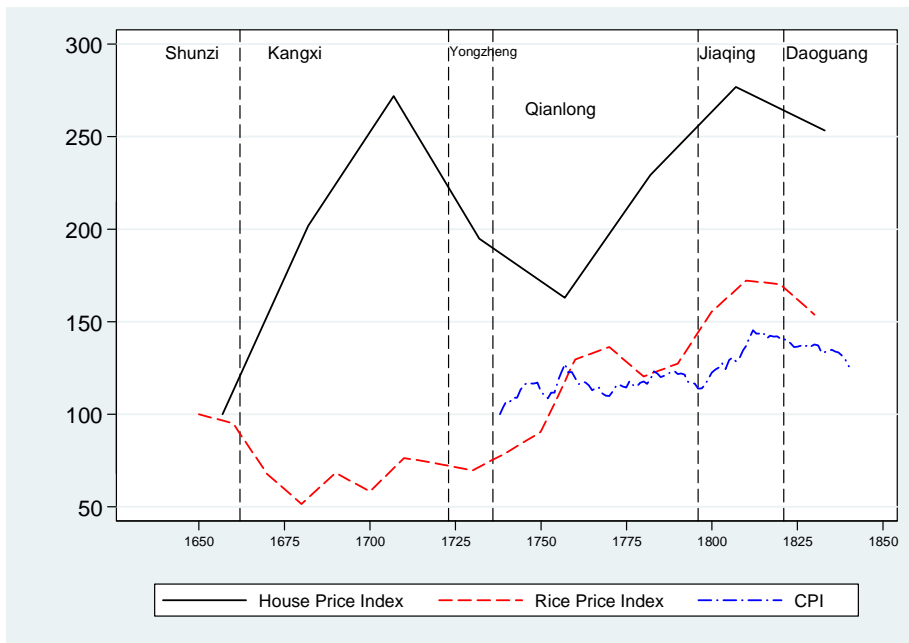


Figure 7 Real House Price Indices Deflated by Rice Price Index and CPI

